



**WOMEN'S COUNCIL OF REALTORS®
ARIZONA STATE CHAPTER
GOVERNING BOARD MEETING
October 21, 2013**

- I. **CALL TO ORDER** - Meeting called to order at 9:01 a.m. by Pamela Frestedt, 2013 State President
- II. **PLEDGE OF ALLEGIANCE** – Cynthia Williams, Phoenix.
- III. **INSPIRATION** – Hilary Sosey, Lake Havasu.
- IV. **ROLL CALL OF VOTING MEMBERS** – Secretary, Barbara Lasky, conducted a roll call of Governing Board members and **verified a quorum** was present.
- V. **APPROVAL OF AGENDA AND RULES OF THE DAY** – Motion was made to approve agenda, seconded and passed.
- VI. **APPROVAL OF MINUTES** – Minutes from the previous meeting was **approved as posted** on the web site.
- VII. **TREASURER'S REPORT** – State Treasurer, Tricia Lehane, presented the year to date **2013 financials through September 30, 2013**. She stated we are doing very well with the Budget this year. By the end of the year we should be under budget by \$7,000. We have done amazing on travel this year; only 29.23% of the budget has been used to date.
- VIII. **PRESIDENT'S REPORT** – The State Chapter sponsored a happy hour at the Industry Partners' conference which was a success and we made money for our Karen Franz Fund. Reminder that scholarships are available through Karen Franz fund for you to attend educational conferences. Several of us attended the AAR Conference and we were trained on working together and being in unison Keri Hoge Means was installed at the Installation Dinner. We have been invited by ARMLS to attend an "Engage" conference where we are hosting a builder's panel. There will be 300-400 potential WCR members in the room. TV Anchor, Tanner Brett, will attend. The cost is \$20 to attend. The Southeast Valley Chapter and Superstition Chapter merged into one new chapter called the Arizona East Valley Chapter.

IX. PRESIDENT-ELECT’S REPORT – Keri Hoge Means recognized our amazing sponsors and thanked them for their contribution to our chapter this year. It was moved to approve the 2014 Governing Board - Motion carried.

Title	Name
State President	Keri Hoge Means
State President-Elect	Tricia Lehane
State Treasurer	Barbara Lasky
State Secretary	Lyn Trayte
State Governor	Kris Nelson
Bylaws Team Leader	Judy Grammond
Marketing Team Leader	Cari Pinc
Membership Team Leader	Sandy Lunsford
Education Team Leader	Danette Earnest
Budget & Finance Team Ldr	Shen-Yi Michelle Chang
Nat'l Focus Team Ldr	Hilary Sosey
Nominating Team Ldr	Pam Frestedt
Strategic Plan Team Ldr	Vicki Lind
Ways & Means Team Ldr	Bryan Anderson
Lake Havasu President	Tiffany Wilson
Phoenix President	Cynthia Williams
Prescott BRC Chair	Julie Jennings
Scottsdale President	Kathleen Prokopow
Sierra Vista BRC Chair	Janice Colburn
East Valley President	Shen-Yi Michelle Chang
Tucson President	Dea Venne
West Valley President	Donna Duggins
White Mountains President	Linda Reidhead

X. GOVERNOR’S REPORT – Governor Julia McDonnell congratulated all the chapters for the hard work they have done this year to maintain and go forward. She stated that the chapters have been able to hold steady and in some chapters increased slightly. We now have 9 chapters instead of 10 since Southeast Valley and Superstition merged to form Arizona East Valley Chapter.

XI. Regional Update - Vicki Lind, RVP, stated that Arizona is still the largest state among the region. Arizona is up 7.4% in membership from March ending. West Valley had a 21.7% increase. The BRG with the highest increase with 23.1% is Prescott. White Mountains is up 13%. Lake Havasu is up 9.8% and Tucson is up 7.7%. Phoenix 6.9%. Scottsdale 2.4%. Colorado had 2 chapters and voted to disband

their State Chapter. All regions had increases. Montana has 1 member in Billings and that person has been a member for 14 years. She needs to start a chapter up there. WCR connections are wonderful and referrals do work. The Region 4 Night Out in San Francisco will be at the Stinking Rose. Make sure to go online and register. Reservations are due by the end of the month. Only 20 people have signed up so far so get your reservations in. I will send the flyer out one more time.

XII. COMMITTEE REPORTS

Membership - Lyn Trayte – Last month we added 6 new members, 5 Realtors and 1 affiliate. Positive results for this time of year. It is very important now that we retain and build our chapters for 2014; remember, new members get 2 months free if they join now.

Education - Pam Frestedt – nothing new to report.

National Focus – Pam Frestedt – Nothing new to report.

Strategic Planning – Pam Frestedt - Strategic Plan complete and ready for next year.

Ways and Means – Pam Frestedt – Our necklaces are on the back table and are \$15 each so please purchase some as holiday gifts or for yourself. We are not doing a silent auction at this meeting. Tricia Lehane stated that we are selling 50/50 raffle tickets for \$10 each and the winner will be drawn at the installation lunch tomorrow.

Bylaws and Standing Rules - Karen Kay. Nothing new to report.

XIII. NEW BUSINESS – Approval of the 2014 Budget - Tricia Lehane, Treasurer presented the proposed budget for 2014 as posted and emailed out to all members on September 20, 2013. There have been a few last minute changes which you will see reflected in the yellow highlighted areas on the screen. Motion was made and seconded to approve the 2014 budget as presented. Motion Passed. (reference page 4- 5)

XIV. Old Business – No old business.

XV. Announcements - State Meeting Update - Shari Campos/Sandy Lunsford - 61 people slotted for today and tomorrow. Outlined sessions for today and tomorrow.

Next Governing Board Meeting will be April 2014 in Prescott, AZ. The exact date will be released later as details are still being worked out.

XVI. Adjournment of Governing Board meeting – 9:45 a.m.

Respectfully Submitted:

Barbara Lasky, 2013 Arizona WCR Secretary

ARIZONA WOMENS' COUNCIL OF REALTORS®	
2014	
	2014 Budget
REVENUE:	
Education Income	2,500.00
Karen Franz	3,000.00
Meeting Income	6,250.00
Membership Dues	9,425.00
Miscellaneous	-
Installation Supporters	1,000.00
Sponsors	12,000.00
Ways and Means	6,015.00
Interest	24.00
TOTAL REVENUE	40,214.00
EXPENSES:	
Awards	\$ 1,250.00
Bank Charges (includes cc charges)	250.00
Retreat	-
Education Expenses	500.00
Gifts	250.00
Officer State Travel	850.00
Regional VP Funding	500.00
Karen Franz Scholarship	2,000.00
Karen Franz fundraising expense	1,000.00
President's Local Travel	850.00
Marketing	500.00
Meeting Expenses	3,000.00
Membership/New Chapter	
Miscellaneous	-
National Support	-
National Speaker/President	1,000.00
Installation Supporter Expenses	1,000.00
Postage	100.00
Printing	100.00
Regional Dues	1,625.00
Sponsor Expenses	300.00
Ways and Means	1,500.00
Taxes Due	-

Legal Fees	27.00
Insurance	300.00
Accounting Fees	504.00
Website	100.00
SUB-TOTAL EXPENSES	17,506.00
OFFICER TRAVEL:	
AAR/WCR Prescott Conference	1,806.00
Mid-Year Conference - Wash. DC	7,112.00
Education Event	584.00
AAR Leadership Conference - Oct	1,017.00
National Conf- New Orleans	10,125.00
Installation/orientation-Oct	876.00
Leadership Academy Chicago	1,188.00
Guardian Angels	
TOTAL OFFICER TRAVEL	22,708.00
TOTAL EXPENSES	40,214.00
Net Income/Loss	-

*Ways and Means - 2 purse raffles, 1 \$1000 raffle