



March 29, 2016  
Prescott Resort and Conference Center  
1500 AZ-69, Prescott, AZ 86301

## **Minutes Arizona State – Governing Board Meeting**

**Meeting called to order:** 8:08 am by Lyn Trayte, State President

**Pledge of Allegiance:** Deanna Weaver, Phoenix President

**Inspiration:** Michelle Stockman, Lake Havasu President

**Approval of Agenda & Rules of the Day-Lyn Trayte:** Lyn reviewed ground rules of the day. The Agenda was approved without objection. (See attached agenda).

**Approval of Minutes from Dec 1, 2015-Romy Watts:** Minutes were Approved.

**Roll Call of Voting Members-Romy Watts:** Romy did roll call.

**Attendees:** Lyn Trayte, Michelle Chang, Stacey Krolak, Romy Watts, Tricia Lehane, Marion McGuire, Vicki Lind, Sindy Ready, Tricia Manara, Michelle Stockman, Deanna Weaver, Barbara Anderson, Shelli Duncan, Michelle Goodman, Yvonne Ahern, Paige Gibbons, Elisabeth Ortega.

**Auditors Report-Pam Frestedt:** State Audit Chair reported everything is perfect for 2015. Made money last year and everything balanced. All monies received were deposited. Some deposits were not made within 5 days. Some paperwork was not signed by 2 signers. Some travel expenses were reimbursed over budget due to miscalculation on budget. Overpayment to caterer last year was refunded in January. Prepaid credit cards were not used and \$3000 will be redeposited in account along with annual fees since cards were not used. Some checks had inaccurate info, was noted. Audit is complete. Net revenue approximately \$7000.

### **Treasurer's Report-Stacey Krolak:**

As of Feb 28, 2016, Wells Fargo Account: \$16,886.80

General Account: \$23,249.18

Future Leaders Account: \$2,500.00

Karen Franz Account: \$5,680.40

Total Assets: \$51,293.38

**President's Report-Lyn Trayte:** Will have 3 meetings this year. Summer event is planned for August 22 and 23 at Shalimar Country Club in Tempe.

**President-Elect Report-Michelle Chang:** Quarterly newsletter was sent out. June 1 is next scheduled newsletter. Email each Chapter's most current events and fundraisers to Michelle by May 15. PE monthly conference call directory is put together.

**Platinum Strategic Partners Spotlight:** Bill Risser and Brian Peitz of Chicago Title,  
Bob Wasieko & Christine Brackman with Academy Mortgage

**Gold Strategic Partners Spotlight:** Andrea Goodheart, Realtor Property Resource  
Sandra Hudson, Trust Bank  
**Silver Strategic Partners Spotlight:** Scottsdale Chapter, AAR, SEVRAR  
**Bronze Strategic Partners Spotlight:** Holly Esslinger and Dominik and Co.  
**Friends of WCR:** BBaca Engineering, AZ East Valley, Bryan Anderson, and Wilma Purcell

**Governor's Report-Tricia Lehane:** Vision is to visit each Chapter Board Meeting and BRM this year. Have visited Phoenix so far. Anything specific please be in touch. Awards for 2015 recognition will happen today at lunch.

#### **Standing Committees:**

- 1. Bylaws & Standing Rules-Marion McGuire:** Looking for committee members. Standing rules hadn't been revised since 2013. In red were voted on but not added. Under Secretary, the responsibilities for annual report are due on Dec 31. Annual report with AZ Corp Comm is due by Jan 8 of following year. Committee moves to have these changes voted on. All in favor, no objections. Changes moved and approved.
- 2. Marketing-Christine Brackman:** Absent. Please send upcoming events to Christine Brackman so she can post on State Facebook Page.
- 3. Membership-Dea Hinrichs:** Absent. 425 National members, 369 Realtors, 56 Affiliates, not including local affiliates. Last week to get everyone renewed. Pushing for 400 Realtors so that we get an additional Governor.
- 4. Education-Ellicia Romo:** Had meeting in January and planned for this meeting and Summer.
- 5. National Focus/Leadership Training-Vicki Lind:** Start looking for your replacement. Have a committee of 7 this year. Please fill out an application so we can start to train our next leaders. Have sign-up sheets for DC and Orlando for volunteers- please sign up if you are going.
- 6. Strategic Planning-Sindy Ready:** Working on aligning Nationals plan with Arizona States'.
- 7. Ways & Means-Stephanie Reidhead:** Silent auction in back of room. Will be taken to Cocktails with Champions too. Plan on going tonight to Cocktails with Champions.
- 8. Nominating-Tricia Lehane:** Nothing to report.
- 9. Finance & Budget-Kurt Pogoloff:** Absent. Every few months Kurt will review books.

#### **Special Committees:**

- 1. Karen Franz Scholarship-Kris Nelson:** Scholarship applications are online. Laminating business cards at back table. Donations will go to Karen Franz fund.
- 2. Diversity Committee-Martin Eggers:** Looking at adding a diversity component to the Summer meeting in August.
- 3. Leadership Task Force-Karen Kay:** Help is available to Networks if they need it. Survey has been completed and Past President members have volunteered.

**New Business:** None

**Adjournment of Governing Board Meeting:** Barbara Anderson moved and Elisabeth Ortega seconded. All in favor to adjourn, no objections. So moved and approved. Adjourned at 8:49 am.

**Respectfully submitted:**

**Romy Watts, 2016 Arizona State Secretary**